



2024-25 Pricing Guide

Membership Dues

Full Member: \$25 one-time fee	Associate Member: \$50 one-time fee
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Administrative Solutions - Health and Safety Programs

Contact: Christine Schmitt; christine.schmitt@swwc.org; 507-537-2262

Service	Rate		
Environmental/Occupational Health & Safety	\$783/visit		
Health & Safety Management Assistance	.01 cents/square foot	Contracts < 140,000 ft ² : One on-site visit/yr	Contracts > 140,000 ft ² : Two on-site visits/yr
Drug & Alcohol Management Program	\$250 subscription fee		

Administrative Solutions - MARSS

Contact: Christine Schmitt; christine.schmitt@swwc.org; 507-537-2262

Service	Rate	
MARSS/Other Revenue Reporting, Fixed Operations & Workshop Support	\$1,500/district + \$.80/student assessment	
MARSS Training	At SWWC: \$75/hr	At District Office: \$90/hr + mileage
MARSS Small Group Training	\$125/half day	\$210/full day

Administrative Solutions - Regional Management Information Center (RMIC)

Contact: Christine Schmitt; christine.schmitt@swwc.org; 507-537-2262

Service	Rate		
SMART Subscription, License & Workshop Fee	\$3,800 per district	\$2,550 per ed district and telemedia	
UFARS/Finance/Payroll Support & Service Fees	\$3.15/student (> 2,500)	\$3.75/student (1,501-2,500)	\$4.20/student (< 1,500)
UFARS/Finance Support Only	\$2.75/student (for non-SMART users)		
Software Support & Development	\$10/student (hosted)	\$9.50/student (own server)	
Emergency Services, Training & Additional Services	At SWWC: \$75/hr	At District Office: \$90/hr + mileage	
Small Group Training	\$125/half day	\$210/full day	
ACA Electronic Filing 1094/1095 B & C Forms	Original Filing: \$275	Amended Filing: \$275	
Time Tracker Software	\$550 Fixed Fee	If < 100 licenses, \$11/employee, \$7/sub	If > 100 licenses, \$8/employee, \$5/sub
	If using Leave Only portion, minimum fee of \$1,000		
Extended Services Subscription	\$475/day		

Administrative Solutions - Technology Services

Contact: Josh Sumption; josh.sumption@swwc.org; 507-537-2265

Service	Rate		
Technology Support for Districts with NO Subscriptions	Tech Service: \$94.50/hr	On-Site Training: \$190/hr	Cybersecurity: \$288/hr
	After Hours Support: \$117/hr		
Basic Technology Services Subscription * School District Fee Based on Student Count * CCOGA Fee Based on Employee Count	< 501: \$985	501-1,000: \$1,815	1,001-2,000: \$2,290
	2,001-3,000: \$2,970	> 3,000: \$3,230	
	CCOGA < 26: \$260	CCOGA > 26: \$420	

Supplemental/On-Call for Districts WITH a Subscription	Tech Service: \$85/hr	On-Site Training: \$140/hr	Cybersecurity: \$190.50/hr
	After Hours Support: Billed at normal hourly rate		
Supplemental Tech Services Block Hours	One Day/Month	12 Months Tech Support or Integration = \$7,824	
		9 Months Tech Integration = \$6,120	
	Two Days/Month	12 Months Tech Support or Integration= \$14,928	
		9 Months Tech Integration= \$11,790	

Technology Coordination/Support & Technology Integration - 12 Month Contract	1 day/week: \$612/day (\$31,824 contract)	2 days/week: \$572/day (\$59,488 contract)	3 days/week: \$532/day (\$82,992 contract)
	4 days/week: \$512/day (\$106,496 contract)	*Basic technology services subscription included	
Technology Integration - 9 Month Contract	1 day/week: \$648/day (\$25,920 contract)	2 days/week: \$613/day (\$49,040 contract)	3 days/week: \$577/day (\$69,240 contract)
	4 days/week: \$542/day (\$86,720 contract)	* Basic technology services subscription included	

Full Time Technology Coordinator Contract	\$113,880/year		
	3% discount on 3-year commitment: \$110,400/year		
Full Time Contract Splitting Fees	Split between districts:	80/20 Split: \$1,005	60/40 Split: \$2,010
	Split w/in single district:	80/20 Split: \$1,600	60/40 Split: \$3,200
Additional Days	\$1,240		

E-Rate Coordination - Members	<i>Members with Fund Year 21-25 Contract in FY24</i>	< 300 students: \$1,150	701-2,000: \$2,850
		301-700: \$1,950	2,001-4,500: \$3,650
	<i>Members starting a Fund Year 21-25 Contract in FY25</i>	< 300 students: \$5,750	701-2,000: \$14,250
		301-700: \$9,750	2,001-4,500: \$18,250
E-Rate Coordination - Non-Members	Contact us for Pricing		

Service	Rate		
Comprehensive Cybersecurity Services <i>Requires 5-year commitment</i>	Tech Subscriber: \$6,545 base + \$13.40/student	SWWC Member: \$7,735 base + \$13.80/student	Non-Member: \$10,306 base + \$14.05/student
	Snap-in: \$4,170 base + \$12.60/student <i>(To qualify, must purchase additional tech service at greater than one day/week year-round)</i>		
Cybersecurity Assessments	Contact for Quote (SWWC Members & Tech Subscribers 10-35% discounts)		

Student Data Privacy	Annual Base Fee: \$1,850/district	\$0.65/student/year	<i>Prorated pricing for services beginning after July 1 is not available</i>
Email Security	\$6.35/Email Account One-time setup fee: \$250 <i>(set up fee waived for SWWC WAN participants)</i>		
Email Archiving <i>(Student Email archiving provided at no addl cost for Level 1)</i>	Level 1 - Staff Email	3-year retention: \$8.50/account	5-year retention: \$10/account
	Level 2 - Student Email	1-year retention: \$3/account	3-year retention: \$5/account
Secured Remote Backup	School Districts: \$920/yr for first 500GB; \$100/yr for each addl 00GB.		
	CCOGAs: \$715/yr for first 200 GB; \$100/yr for each addl 100 GB.		
Website ADA Accessibility & Usability Support with SiteImprove	Fees dependent on number of webpages and PDF files on website.		

OnDemand IT Certification Training Solutions with Stormwind Studios	Tech Subscriber: \$1,250/user license	SWWC Member: \$1,500/user license	Non-Member: \$1,700/user license
Distance Learning Fees ITV Course Enrollment Per Student/Per Semester	Standard: \$300/student and \$330/student late registration Block: \$600/student and \$660/student late registration		
Distance Learning Fees ITV Host Reimbursement Per Student/Per Semester	Standard: \$300/student; Block: \$600/student		
Distance Learning Fees ITV Connection Fee Per Semester	\$475 per class <i>(assessed only on courses w/ enrollment NOT run through SWWC Distance Learning Program)</i>		
Course Management System Fees Moodle Hosting (Shared Environment)	\$80/course annually <i>(courses limited to 10GB storage capacity)</i>		
Course Management System Fees Moodle in Your School (District Hosting)	\$1,350/contract plus \$1.05/student <i>(base package limited to 500 GB storage; addl storage \$210/100 GB/year)</i>		

Educational Solutions - Behavioral Health Services

Contact: Amber Bruns; amber.bruns@swwc.org; 507-337-2946

Service	Rate		
Behavior Analytic Services <i>Purchase by Package or FTE</i>	Package A (30 Hrs): \$4,600	Package B (60 hrs): \$8,580	Package C (120 hr): \$16,560
	Package D (180 hrs): \$23,400		
	.25 FTE (46 days): \$32,384	.50 FTE (93 days): \$60,543	.75 FTE (139 days): \$90,767
	1.0 FTE (185 days): \$110,500		

Service	Rate		
Mental Health Services <i>Purchase by Package or FTE</i>	Package A (30 Hrs): \$4,600	Package B (60 hrs): \$9,000	Package C (120 hr): \$16,560
	Package D (180 hrs): \$23,400		
	.25 FTE (46 days): \$31,000	.50 FTE (93 days): \$60,543	.75 FTE (139 days): \$90,767
	1.0 FTE (185 days): \$110,500		
School Nurse Services	Package A (60 Hrs): \$6,100	Package B (90 hrs): \$8,150	Package C (120 hr): \$11,220
	Package D (180 hrs): \$16,830		
	<i>Pricing is available upon request for packages over 180 hours or by FTE</i>		
Translation and Interpreter Services	Translation: \$0.11/word Interpreter: \$12.50 per 15-minute increment		

Educational Solutions - Special Education Services

Contact: Mary Palmer; mary.palmer@swwc.org; 320-905-4493

Special Education Cooperative Membership Categories

SpEd Cooperative Member: A Full or Associate Member of SWWC; receives agency administrative support; has access to Shared SpEd Administration and Direct Student Services at coop member pricing; and pays a proportionate share of Agency and SpEd Program overhead through membership fee.

Non-SpEd Cooperative Member: A Full Member of SWWC; does NOT receive agency administrative support; does NOT have access to Shared SpEd Administration; has access to Direct Student Services at coop member pricing plus a Non-SpEd Cooperative upcharge of 15%; and does NOT pay proportionate share of Agency and SpEd Program overhead through membership fee.

Non-SpEd Cooperative Associate Member: An Associate Member of SWWC; does NOT receive agency administrative support; does NOT have access to Shared SpEd; has access to Direct Student Services at coop member pricing plus a Non-SpEd Cooperative upcharge of 20%; does NOT pay proportionate share of Agency and SpEd Program overhead through membership fee.

Service	Rate
Administrative/Program Management	SpEd Coop Membership Fee: Shared cost between all members based on enrollment (25% allocated equally; 75% allocated on enrollment)
	Shared SpEd Admin Services: Shared cost between members of SpEd Coop (25% allocated equally; 75% allocated on enrollment) <i>*Does not include districts with single district administrator</i>
	Single District SpEd Administrator: Average Salary, Benefits and Mileage for 2024-25 = \$157,900

Service	SpEd Coop Member	Non-SpEd Coop Member	Non-SpEd Coop Associate Member
Autism: 0-5 Students	\$6,700	\$7,700	\$8,050
Autism: 6-10 Students	\$13,350	\$15,350	\$16,025
Autism: 11-15 Students	\$20,075	\$23,075	\$24,100
Autism: 16-20 Students	\$26,725	\$30,750	\$32,075
Autism: Over 20 Students	Add \$1,000/student		

Service	SpEd Coop Member	Non-SpEd Coop Member	Non-SpEd Coop Associate Member
DAPE Teacher	Pricing Available by Request		
ECSE Teacher/Coordinator	\$110,500	\$127,075	\$132,600
Occupational Therapy	\$113,500	\$130,525	\$136,200
Physical Therapy	\$127,500	\$146,625	\$153,000
School Psychologist	\$123,000	\$141,450	\$147,600
School Social Worker	Pricing Available by Request		
Special Education Teacher	Pricing Available by Request		
Speech Language Pathologist	\$118,500	\$136,275	\$142,200
Teacher of the Deaf/Hard of Hearing	\$121,000	\$139,150	\$145,200
Teacher of Visually Impaired	\$120,500	\$138,575	\$144,600
Direct Student Services will be offered to Non-SpEd Cooperative Members, and then Non-SpEd Cooperative Associate Members, if SpEd Cooperative Member needs have been met.			

Educational Solutions - Teaching & Learning Services			
Contact: Liz Deen; liz.deen@swwc.org; 507-401-7466			
Service	Rate		
Curriculum & Instruction Coordination Services	0.25 FTE = \$33,500	0.50 FTE = \$61,500	0.75 FTE = \$92,500
	1.0 FTE = \$118,900		
	<i>School year contract for one or more days/week onsite/virtual; District determines priorities (Read Act implementation, DAC, PD, A&I plan, Literacy Plan, WBWF, standards alignment, curriculum adoption, etc.) SWWC provides training/access to shared resources to support district T&L growth.</i>		
SHARED Curriculum & Instruction Coordination Services <i>(minimum of six districts needed)</i>	120 hours = \$16,950 (3% discount on a 3-year commitment)		
	Add-on: \$850/day + mileage		
	<i>School-year contract for one day/mo onsite; one day/mo virtual; one day for Team Data Mine at school; Shared Days between districts include Leadership Networking Days, In-Service Day and district priorities</i>		
Data and Assessment Consultation Services	Package A (30 hrs) = \$4,950	Package B (60 hrs) = \$9,275	Package C (120 hrs) = \$16,950
	Package D (180 hrs) = \$24,975	<i>FASTBridge, DATA review & improvement consultation; support w/ MDE reports (A&I plan, WBWF, Literacy Plan); MCA test data support</i>	
Literacy Lead Specialist Service (READ Act Implementation Support)	120 hours = \$16,950 (3% discount on a 3-year commitment)		
	Add-on: \$850/day + mileage		
	<i>One day/mo onsite; one day/mo virtual literacy support; training/coaching on READ Act requirements; one day for Local Literacy Plan Development</i>		
Math Specialist Services	120 hours = \$16,950 (3% discount on a 3-year commitment)		
	Add-on: \$850/day + mileage		
	<i>One day/mo onsite; one day/mo virtual support; one day for Math Plan Development</i>		

Service	Rate		
Multilingual Learner Teacher	Package A (30 hrs) = \$4,950	Package B (60 hrs) = \$9,275	Package C (120 hrs) = \$16,950
	Package D (180 hrs) = \$24,975	<i>School-year contract for virtual services and onsite for testing. District is responsible for mileage.</i>	
Reading Intervention Teacher	0.25 FTE = \$32,384	0.50 FTE = \$60,543	0.75 FTE = \$90,767
	1.0 FTE = \$118,900		
	<i>School-year contract for one or more days/week to provide direct service to students needing reading intervention. SWWC provides training/support on implementing evidence based reading interventions within an MTSS system. District responsible for mileage.</i>		
Customized Services - Teaching & Learning Support	Package A (30 hrs) = \$4,950	Package B (60 hrs) = \$9,275	Package C (120 hrs) = \$16,950
	Package D (180 hrs) = \$24,975	Less than five days T&L Support: \$1,000/day + mileage	
Instructional Coaching	Current District Support	\$1,500 - \$2,000 per mentor/coach/district program lead	
	Mentor/Instructional Coaching Training	\$5,000 - \$6,250 per mentor/coach/year <i>(school district provides mentor/coach)</i>	
	SWWC Mentor/Coach In-District (12-15 days + mileage)	\$6,500-8,000 per mentor/coach/teacher per year <i>(SWWC provides mentor/coach/teacher)</i>	
STARRS Online Academy	\$600 per credit for Members; \$750 per credit for Non-Members and those not purchasing 12 credits		
Summer School Credit Recovery (held in home district - sponsored by SWWC ALC)	4% fee and \$50/enrollment		
Project Discovery	\$650 per group of five students		